

Merry Christmas from B-K, Teka and Star Finishes!

An Award Winning Year!

B-K Lighting and Teka Illumination acknowledged their shining stars at BKU Fall 2006. After a day full of informative classes learning more about our quality product, state-of-the art facility and phenomenal people, B-K Lighting recognized it's top Sales Representatives for their outstanding sales performance this past year.

First, we would like to congratulate all Sales Office Representatives for an excellent year. Without each of you B-K Lighting could not continue to deliver to the lighting industry the highest quality, most innovative, fairly priced fixtures and service available. Thank you for your commitment to our robust product line, it is by far the best and continues to be the best with your help.

Honored that evening were the following:

Director's Award

Prudential Lighting, Los Angeles
Pride Lighting Sales, San Francisco

Star Sales Award

Sesco, Florida

President's Award

Stoller, Inc., Seattle, Washington



Crissy Cosci, Prudential Lighting (with Doug Hagen, President of B-K Lighting) receives the Sales Representation of the Year Award for 2006!

Outstanding Sales Award

The Schneider Company, SC; Illuminations, Philadelphia; JTH Lighting Alliance, Minnesota; Morr-Sharp Associates, Chicago, IL; DMA, ID, and Apex Lighting, CT.

Thank you again for an extraordinary year in outstanding sales, exceptional service and enduring partnerships. It's a pleasure to work with an exceptional group of people who love what they do.



Ron Naus, Ryan Berrios and Kathy Lockhart practice their solos during the Christmas CD recording session.



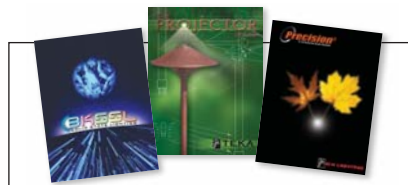
The B-K Singers reunited this season to create their Fourth Christmas Album. The group recorded its newest smash hit, "Grandma Got Run Over By a Rainier" plus an added Bonus Track "Blue Christmas" sung by the TEKA Trio.

This masterpiece was released to all Representative Sales Offices on December 11 with a game entry form to win a fabulous holiday basket. Match the name of the singer with the lyric they sang and your a winner. Winners will be posted on December 22 to the website.

We hope you all took part in this easy and fun event. The B-K Lighting Singers had a great time collaborating harmoniously to create this historical production.



Left to right: Teka Trio singers, Nathan Sloan, Doug Sons and Barry King.



Three new product catalogs
NOW AVAILABLE!
Contact Marketing to receive yours today!



Earn additional commissions in our 2for20 Sales Incentive whenever you combine B-K Lighting and Teka Illumination fixtures on the same project through 12-31-06.

Contact your customer service representative for complete details on this exciting incentive.

CUSTOM CORNER Custom Streetscapes

CUSTOM

The Redwood City Streetscapes Project is a renovation of the city's theater district. David Malman of Architectural Lighting Design, San Francisco, worked with us to develop a modified Everest downlight element pictured in the spectacular photo by Kathy Schultz.

Custom#: CUS-1400-45
Project: Cinema Streetscapes, Redwood City, CA
Specifier: David Malman
Sales Rep: Pride Lighting Sales, Mike and Kathy Schultz



Please save this in the "Custom" section of your B-K Lighting binder

Save the Date

January 17
Designers Lighting
Forum
New York, NY

January 26-27
Lightshow SouthEast
Fort Lauderdale, FL

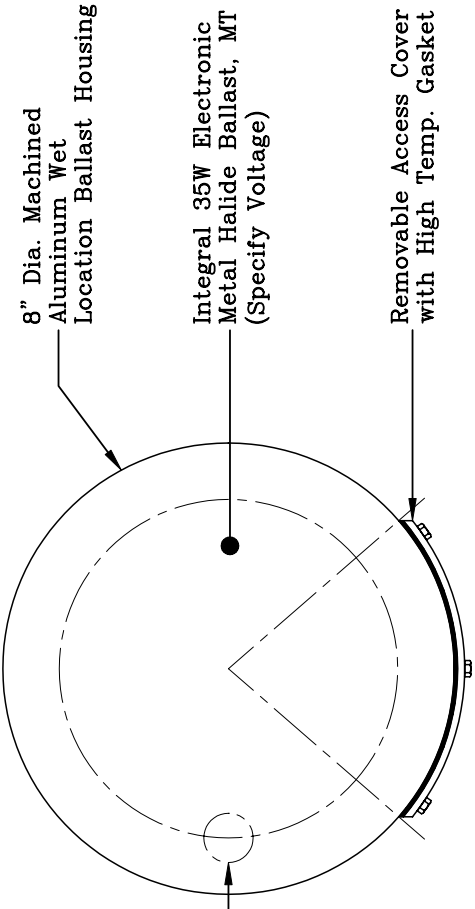
March 8-11
BKU
Madera, CA

April 17-18
Repc II Expo
Pittsburgh, PA



B-K LIGHTING
Quality to Last a Lifetime™

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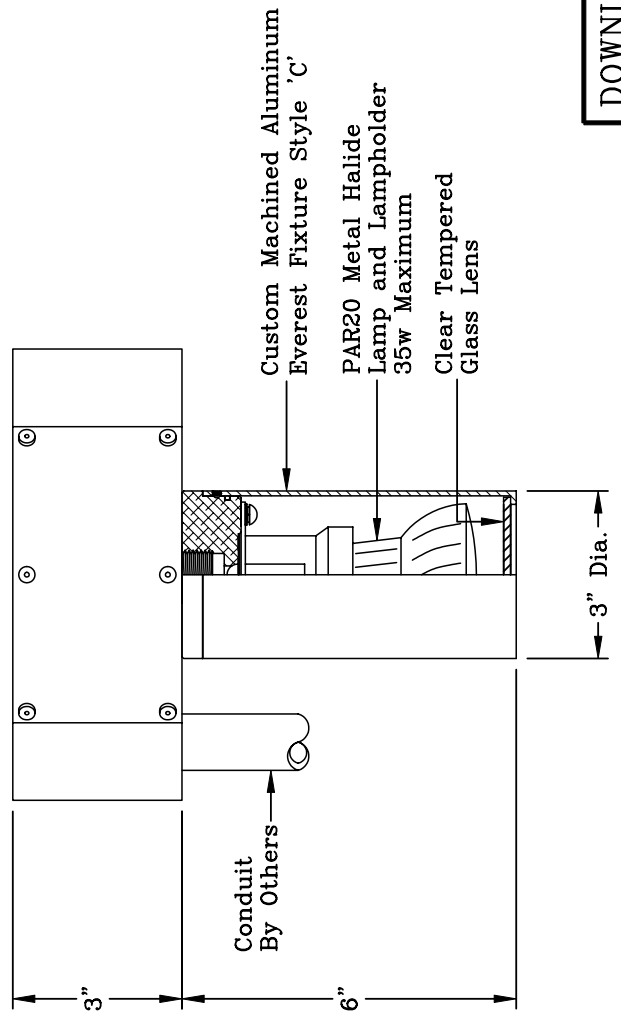


8" Dia. Machined Aluminum Wet Location Ballast Housing

Integral 35W Electronic Metal Halide Ballast, MT (Specify Voltage)

Removable Access Cover with High Temp. Gasket

7/8" Dia. Conduit Hole Can Be Located Anywhere on 6" Dia. Bolt Circle (Please Specify Location)



Custom Machined Aluminum Everest Fixture Style 'C'

PAR20 Metal Halide Lamp and Lampholder 35w Maximum

Clear Tempered Glass Lens

Conduit By Others

3" Dia.

DOWNLIGHT MOUNTED EVEREST STYLE "C"

2/05 **B-K LIGHTING, INC.** DRAWING NUMBER CUS-1400-45